

NITOR INC niche focus areas:

- A) Install/Replace/Maintain Nurse Call (ASCOM, West-Com, BEC) systems
- B) Install/Maintain Security Camera and Alarm Monitoring Systems
- C) Supply and Install LED Street lighting
- D) Convert Enterprise applications to mobile platforms (Android and IOS).
- E) Onsite CYBER assessments for Facility Related Control Systems.

Company Snapshot

Gov. POC: CPT Pratima Dharm, US Army (Retd)
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Socio Economic Factors:

Service Disabled Veteran, Woman, Minority, Economically Disadvantaged. NYS Ceritified SDVOSB, WOSB/EDWOSB, Approved SDVOSB in CVE-VetBiz.

Core Competencies

A) Install, Integrate, Implement Nurse Call Systems: NITOR is authorized partner for ASCOM and West-Com Nurse Call systems. NITOR has partnerships with ASCOM, Johnson Controls, BEC Integrated to Install and support nursing call systems.

B) Install/Maintain Security Camera and Alarm Systems: NITOR is partners with ADP Commercial and JCI and can support Install/Maintenance and monitoring of Security Camera and Alarm systems

C) Supply and Install of LED systems for Street Lighting: NITOR is an authorized partner for LEDEnergyUSA.com. NITOR has access to skilled SMEs and partnerships to install/support LED systems for city street lighting.

D) Enterprise Mobility Solutions with IAM: In-depth expertise & experienced mobility teams. Migration of legacy systems to mobile interfaces. Our solutions increase user engagement & overall user experience. We also provide integration to Identity & Access Management (IAM) services for enterprise mobile computing.

E) CYBER assessments and NIST RMF Accreditation support
Our service includes onsite CYBER security and compliance assessments, support for NIST RMF Accreditations and Certifications for Industrial Control Systems (ICS). NITOR is authorized partner with AMPCUS.COM. AMPCUS has solid expertise in CYBER and NIST RMF ATO support.

NAICS

- 541511 - Custom Programming Services
- 811212 - Computer equipment repair and maintenance services
- 334290 - Other Communications Equipment Manufacturing.
- 238210 - Electrical contractors and other wiring installation contractors.
- 236220 - Commercial and Institutional Building Construction
- 334210 - Telephone Apparatus Manufacturing
- 423610 - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- 541330 - Engineering Services
- 541512 - Computer Systems Design Services

PSC Codes

- D302 - SystemsDevelopment
- D308 - Programming Services
- D310 - Cyber Security and Data Backup
- D307 - IT and Telecom - IT Strategy and Architecture
- D316- Telecommunication Network Management Services
- D301 - Automatic Data Processing Facility Management
- C1DZ - Architect and Engineering - Construction: Hospital Buildings
- M1DZ - Operation of Other Hospital Buildings
- Y1DZ - Construction of Other Hospital Buildings
- Z2DZ - Repair or Alteration of Other Hospital Buildings

NITOR Differentiators

- Extensive experience of Team Members; Skilled teaming Partners in niche focus areas; Talented Technical Advisory Council in focus areas.

Implementation/Teaming Partners in Focus Areas.

1. ASCOM for Nurse Call Systems (www.ascom.com)
2. ADT Commercial (www.adtcommercial.com)
3. Johnson Control Systems (www.johnsoncontrols.com)
4. KSOFT Systems (www.ksoftglobal.com) – SW DEV
5. AMPCUS.COM (www.ampcus.com) – CYBER
6. LEDEnergyUSA.com (<http://www.ledenergyusa.com/>)

NITOR Partners Past Performance:

- A) ASCOM:** Nurse call systems are installed in more than 49 VA hospitals
- A) Enterprise Mobility and IAM** – KSOFTGLOBAL.COM has successfully built and deployed mobile applications to multiple commercial and state govt clients
- B) CYBER Assessments and RMF Support:** AMPCUS.COM has existing GOVT CYBER contracts and successfully executed multiple commercial and GOVT CYBER projects
- C) LED Systems:** Partner LED Energy USA has extensive client list of successful LED projects with commercial and GOVT clients

NITOR VA Contract #	NITOR Contract Scope Description	Contract Status	PRIME/SUB	\$\$ Value	VA POC
136C26118P2106	VA -Northern CA Healthcare System. Contract was for Integration of West-Com (Nurse Call) and VOCERA	Completed in Oct 2018	NITOR/West-Com	\$44K	Carol Lam, Tel (650) 493-5000 X65825, Carol.lam@va.gov
236C24821Q0593	Supply Nurse Call equipment for VA Medical Facility in Lake City, Florida.	Completed in June 2021	NITOR/BEC Integrated Inc	\$23K	Ms. Staci Shorten, Off: (352) 381-5719, Staci.Shorten@va.gov
336C24821Q1058	Replace the entire Nurse Call system at Lake city VA Medical Center, Lake City, FL. POP: 9 months	Ongoing Execution	NITOR/Johnson Controls	\$1053K	Mr. Victor Mercado, Phone: 352-381-5721, Victor.Mercado@va.gov
436C24821P2022	Award for Burglar Alarm Monitoring and Maintenance for 8 Florida VA locations. POP: 5 years	Ongoing Execution	NITOR/ADT Commercial	\$28K	Ms. Sallieann Wilson, Phone: 305-575-3592, Email: Sallieann.Wilson@va.gov
536C25621P0984	Overton Brooks VA medical center, LA to integrate 250 Security Cameras into operations center.	Completed in Nov 2021	NITOR/ADT Commercial	\$78K	Mr. Shannon West, Phone: 318 466 2086, Shannon.West1@va.gov
736C77622Q0035	Supply Disk Publishing system to Phoenix VA Clinic, Diagnostic Radiology dept	Ongoing Execution	NITOR/All Pro Solutions	\$26K	MR. Ronald Shelko, Phone: 216-447-8300 E-mail: ronald.shelko@va.gov